

New President at AEIC

Continuing the Legacy of Thomas Edison

BY SHARED SERVICES CON EDISON PRESIDENT AND AEIC 2025 PRESIDENT ROBERT SANCHEZ

Our business continues to dramatically change. Clean energy is transforming our economy, our industry, and the lives of our customers. It is our future and at this moment, we have an extraordinary chance to lead the transition.

With the support of AEIC and its members, our industry is innovating new ways to make and move power, build a more resilient and flexible grid, and meet the shifting and growing needs of our customers.

Together, we are leading boldly to develop more renewable generation, energy storage, and electric vehicle chargers. We are investing wisely to expand and strengthen the electric grid to deliver more clean energy, stand up to more extreme weather, more often, and keep our systems reliable. To help us create a more sustainable system, our customers, members, and all industry stakeholders play a big role.

The AEIC member companies are skilled, sharp, and savvy, and we rely on collaborating and sharing our combined expertise, experience, and enthusiasm for the tremendous work ahead. AEIC supports training in our communities to prepare more people to start new careers in clean energy, and we cultivate relationships with all our industry stakeholders so everyone can share in the benefits of clean energy equitably.

AEIC is a unique and outstanding resource. The value of AEIC to its members and the broader electric power industry was on full display last month, at AEIC's 140th Annual Meeting in Colorado, Springs, Colorado.

More than two hundred fifty executives and senior leaders from


electric utilities and vendor companies throughout the country gathered to share knowledge, best practices, and lessons learned. This level of face-to-face engagement and collaboration is a defining asset of membership in AEIC that goes all the way back to the very first annual meeting convened by Thomas Edison in 1885.

This year's meeting focused on discussion of critical grid transformation issues, such as changing how we generate and distribute power, how we make the grid more resilient and flexible, and how we evolve to better meet customer demands. We also recognized and rewarded AEIC member companies that have developed innovative solutions to these operational challenges and achieved measurable results.

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As we work together, learn from each other, and support each other by sharing best practices, we can lead our industry and our economy to a more sustainable future for us all. Thank you to all our members and partners. I am grateful to be with you and look forward to the year ahead. 

Robert Sanchez is Shared Services Con Edison President and AEIC 2025 President.